

# Industry, Project, Client Goal

## James L Consulting

**Industry:** Large Privately Held Private Label Grocery Industry Supplier  
**Project:** Design and Deliver Decision Making Tools  
**Client Goal:** To have over 400 employees receive training on decision making so that the entire company would have a common language to make better decisions quicker.

**Industry:** Large Privately Held Private Label Grocery Industry Supplier  
**Project:** Design and Deliver Relevant Diversity Training  
**Client Goal:** To help the organization stop losing high potential young females and males, processing ways that the four different generations to work together toward innovation.

**Industry:** Land Developer  
**Project:** Innovation & Sustainability  
**Client Goal:** To work first with the executive team and then with the rest of the organization to help foster a culture of innovation and sustainability. To create a new language and ways of interacting to put an end to the comment, "This is the way we have always done it."

**Industry:** Aircraft Manufacturing  
**Project:** Leadership and Ethics Training  
**Client Goal:** To have over 3000 Project Managers trained (in teams of 20) in collaborative and cross functional team skills. They considered ethical leadership behavior to be integral to this result.

**Industry:** Software Supplier for Banking Industry  
**Project:** Collaboration & Leadership Development  
**Client Goal:** To have 40 key individuals to go through a series of training for basic leadership development and collaborative SCRUM training skills.

**Industry:** Health and Beauty Industry  
**Project:** Have Executive Team Become Strategic and Innovative  
**Client Goal:** To increase the strategic thinking of the executive team of eight diverse individuals. Move this team from tactical thinking and decision making to strategic goal setting and execution.

**Industry:** Furniture Manufacturing  
**Project:** Create more profitable relationships with suppliers  
**Client Goal:** To increase profitability by creating more strategic relationship with 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> tier suppliers.